

The Guild This Month

JANUARY 2009

If you have any questions or comments, please contact:

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Important Dates:

ALL Transactions *must* be received by 10:00 am.

Transfers or Terminations:

Wednesday, January 28,
2009

Contributions:

Friday, January 31, 2009

Annual Account Fees

Please note: We will be sending the account payment notices in the February Newsletter. Account Fees will be taken March 31, 2009. If you wish to take account fees out of each account, no action is necessary. NO Reversals will be Accepted.



Weathering Market Downturns

Four Questions that help you maintain perspective

1. Have my long term needs changed?

There is no way to mitigate the pain of watching your assets decline 20% or even 30% or more during a severe market downturn. Still, bear markets are as much a part of the business cycle as bull markets are. If your long-term goals-such as retiring -are still several years or more away, you may not need to make any changes in your investments. It may be difficult in the moment, but waiting out the market downturn may be your best bet.

If you will need access to your money in the short term, you will want to ponder ways to determine what immediate steps need to be taken or reposition your assets? What fund should the money come from?

2. What are my immediate needs for liquidity?

If you depend on a portion of your investments for current income, consider what funds should be liquidated in order to keep you asset allocation where you want it to be. Determine what steps to take to meet your current income needs while not disrupting too severely the long-term value of the holdings. If you do not need your stock funds in particular for your current income, you may not want to do anything during a period when stock values have declined. During a credit crunch or a decline in real estate values, it may seem like stocks are one of the more liquid assets you own, but remember stocks generally serve investors best when they are used to meet long-term, not short-term, needs. Overreacting to a stock market decline could bring losses that you would regret incurring when the market rebounds as it will, if history is any guide.

3. Has my tolerance for risk changed?

When you first started investing, you probably had a risk profile in mind that assess what kind of market volatility you can withstand and still sleep at night. There are usually three types of temperament with regard to investing; conservative, moderate, or aggressive. Difficult markets help you find out what your true temperament is. If these volatile markets bring too many sleepless nights, then maybe you need to dial your overall portfolio back to a more conservative stance. Alternatively, if you are viewing a major decline as an opportunity to buy stocks then you may be willing to take a more aggressive approach to your investments. If there are changes, adjust your investment strategy accordingly.

4. Are you following an investment strategy that is suited for any market environment?

It is easy to let the current state of the market influence your investment strategy. In a bull market, you may be tempted to sell every stock fund you own. But those types of reactions will not serve your long-term needs of accumulating enough assets to meet the costly needs of financing retirement that could last two decades or more. The best way to invest through any type of market may be to follow the principles of "ADR":

Allocate your holdings across the major asset classes, such as stock and bonds, to help you pursue the optimal returns for the risk level you are willing to undertake

Diversify within each asset class to gain exposure to different investment styles, such as growth and value, and to various sectors of the market

Rebalance your holdings periodically to adjust after market activity and to keep your current asset mix in line with your desired goals and risk tolerance.

Note: The Guild Annual Meeting of Shareholders provides a perfect opportunity to listen to the investment strategies of all the Guild funds and rebalance based on what you learn at the meeting and the changes that may have transpired throughout the year.

Many of our members do just that. The Annual Meeting is a unique learning experience that will certainly enhance any investment strategy. Please consider taking advantage of this rare opportunity.

Palm Springs Hilton Annual Meeting 2009

www.cadentistsguild.org

April 23-26, 2009

Major Index Close: December 31, 2008
DJIA = 8,776 SPX = 903 Nasdaq = 1577

Major Index Close: November 30, 2008
DJIA = 8,829 SPX = 896 Nasdaq = 1532

QUALIFIED PLAN

As of 12/31/08

Fund	Unit Value	Asset Value
TKF	1.3115	1,441,421
HBF	10.1791	1,318,884
SIF	16.0904	2,244,349
FEF	17.7442	4,428,492
MIF	19.3246	3,646,081
LGF	4.7357	1,247,274
LVF	8.3335	1,157,817
SRF	9.4347	867,118
SPF	7.0234	2,468,557
VEF	288.6818	20,768,927
REF	13.6899	1,356,856
AAF	143.3452	6,007,491
BIF	16.2409	3,182,380
GMF	13.0232	735,167
SAF	1.0000	6,475,682
CDF	1.0000	6,895,088
D15	8.4063	809,972
D25	8.2287	457,911
D35	7.3355	221,702
D45	7.3015	759,448
EMF	6.2821	129,927

Total Qualified Retirement:

\$ 66,620,544

IRA PLAN

12/31/2008

Fund	Unit Value	Asset Value
ITK	1.2985	186,887
IHB	8.9997	203,104
ISC	29.0361	1,226,480
ILG	4.6798	328,120
ISP	12.3564	829,680
ILV	9.5450	239,141
IRE	10.2998	124,655
IBP	24.3984	1,161,013
IBF	10.8411	293,925
ISA	1.0000	2,650,060
IFE	6.0560	109,564

Total IRA Retirement:

\$7,352,629

Total Guild:

\$ 73,973,173